



always reaching for independence

# ARI of Connecticut, Inc.

ANNUAL REPORT  
ANNUAL MEETING ~ JUNE 25, 2007

## Call to Order

Mario Musilli  
*Chairperson, ARI Board of Directors*

## Nominating Committee's Report

John Russo  
*Chairperson, Nominating Committee*

## President's Report

Matthew P. Reyher  
*President/CEO*

## Special Recognition

ARI YOUTH CORP

Tammy DeLeo  
*Director of Human Resources*

## Agency Awards

Matthew P. Reyher  
*President/CEO*

## Adjournment

## Annual Report from Matthew Reyher, CEO

As I often begin each and every Board of Directors Meeting, I would like to recite to you our credo: “Whatever power is out there, let it be in all of us each day. May it give us the voice to advocate for new opportunities. May it give us sight to envision a world of endless possibilities. May it allow us to hear the ideas and dreams of all. May it continually remind us that a life of a person with a disability is better, because I have lived today.”

It gives me great pleasure to present you with our 2007 Annual Report. It has been quite a busy year. We are proud of our many accomplishments and look forward to the challenges of the coming year. Our ultimate goal is to have all of our clients reach the point of their own individualized level of independence. Their goals take place vocationally, socially, as well as residentially. When that is achieved, we will have completed our job. It is with pleasure that I can report upon the tremendous success that ARI has enjoyed: the homes that have been maintained, the jobs we have secured for our guys, the lives that we have transformed, the achievements that we have been part of, and the individuals and families whom we have helped. These achievements are a great source of pride and satisfaction to all of us here at ARI. ARI is very fortunate to have an extremely dedicated and caring group of staff that maintains a level of professional care and knowledge of the clients that we have been entrusted to serve. They continue to go above and beyond in their job responsibilities to ensure excellence in care. There is not a day that goes by that I do not observe a caring and compassionate staff having a positive influence on all our consumers.

While our year has been successful, there is much more to be done. Our annual increase from the Department of Mental Retardation has not kept pace with the higher cost of doing business in Lower Fairfield County. Continued higher energy and insurance costs continue to erode our budgets. We must continue to do more with less. We are committed to never providing less than the best in quality and quantity of services to all of our clients. The challenge in our immediate future will be to market ourselves to engage new and

existing clients and to provide comprehensive services to meet their needs. The model of “grant-based funding” continues to evolve. Our service delivery system, which was once based on grants, is now changing to a “fee for service” model. This will require us to seek alternate procedures while continuing to provide the highest level of quality services. We accomplish this by positioning ourselves to take advantage of opportunities that present themselves—developing supports to other disabilities groups, progressive and alternate forms of rehabilitation, and continuing to partner with our regional and statewide officials. With your support we will be ready and willing to embrace these changes.

Thank you for making this a wonderful year!

—Matthew Reyher

## Annual Message from Mario Musilli, Esq., Chairman

It is a privilege to serve as Chairman of such a devoted and steadfast Board of Directors. I thank them all for their time and talent.

It is also an honor to work with our exceptional staff and leadership. They deliver the services necessary for our clients to reach their personal best each day, and for that we are grateful.

ARI has survived many challenges in its 50+ years and, once again, we face instability in state funding and policy. We must, as a Board and as a community, work together to meet these challenges with creativity and economy. Our strategic plan and our mission demand that we maintain our high standards and comprehensive excellence. We must and we will find sustainable solutions.

I welcome your help and look forward to working together.

—Mario Musilli, Esq.

# 2006 – 2007 Board of Directors

## BOARD OFFICERS

Mario Musilli, Esq., *Chairperson*  
Allan Sussman, *Chairperson-elect*  
Charles Hertz, M.D., *Vice Chairperson*  
John Russo, *Secretary*  
John Downing, *Treasurer*  
Peter A. Buck, *Past Chairperson*

## BOARD MEMBERS

Kamalesh Banerjee, Ph.D.	Beth Keenan
Gerald R. Bosak	Mark Lotstein
Janet D’Arcangelo, Ph.D., APRN	Gail Malloy
Ginny Fox	Cesar Manent
Adriano Gatto	Sylvan Pomerantz
Leon Hanna, D.D.S.	Carmine Vaccaro

## BOARD MEMBERS EMERITI

Barbara Aronica-Buck	Philip Molstre
Henry Brenner, Ph.D.	Dennis Murphy*
Arlene O. DuBiago	Frank D. Rich, III
Edward Granelli	Richard W. Saunders
Sari Jaffe, Esq.	Richard E. Taber
Louis Lotstein*	Francis White*
Paul G. Macari	
Thelma V. Martin*	*deceased



The first ARI Walk for Independence took place Sunday, May 20, 2007 at Cove Island Park. Close to one hundred people walked one-mile in support of ARI. We wish to thank everyone who participated, especially the new ARI Youth Corp. and the Development Committee.



ARI of Connecticut  
Unaudited Financial Report  
2006 – 2007

**SUPPORT & REVENUE**

FEES	\$6,077,543
CONTRACTS	\$135,904
GRANTS	\$86,777
UNITED WAY	\$18,850
MISC.	\$245,756
INVEST. INCOME	\$133,679
<b>TOTAL REVENUE</b>	<b>\$6,698,509</b>

**EXPENSES**

ADMIN	\$558,438
DAY PROGRAMS	\$2,015,206
RESIDENTIAL PROGRAMS	\$3,695,529
OTHER	\$153,407
<b>TOTAL EXPENSES</b>	<b>\$6,422,580</b>

**NET PUBLIC SUPPORT AND  
REVENUE OVER EXPENSES  
BEFORE DEPRECIATION** \$275,929

**Depreciation** \$180,490

**NET PUBLIC SUPPORT AND  
REVENUE OVER EXPENSES  
AFTER DEPRECIATION** **\$95,439**

## MISSION STATEMENT

Enriching the lives of people with disabilities and their families by enabling them to achieve their fullest potential at home, at work and in the community.

Adopted by the Board of Directors, February 2005

**ARI of Connecticut, Inc.**  
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